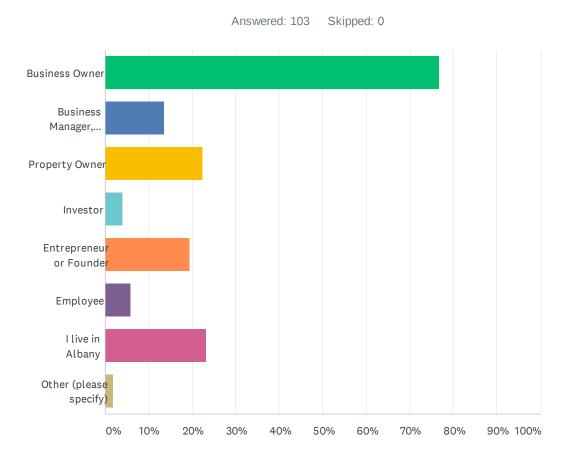
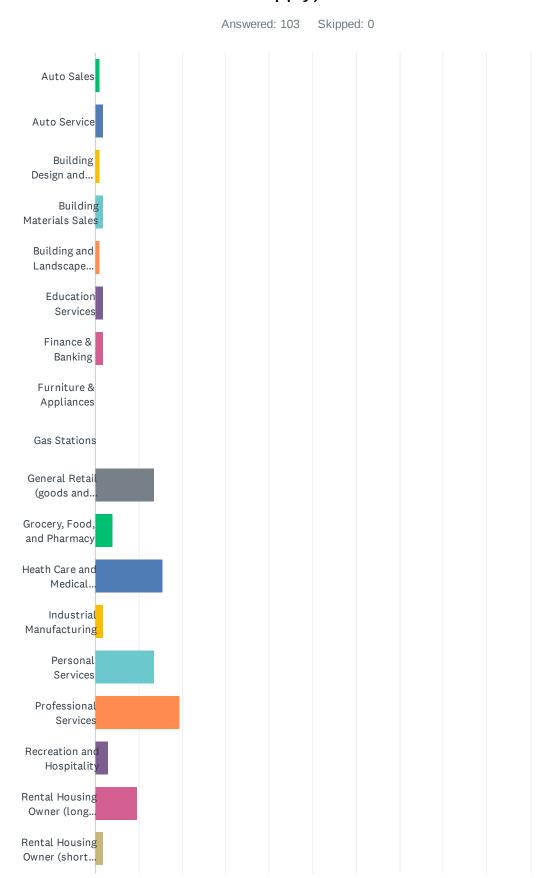
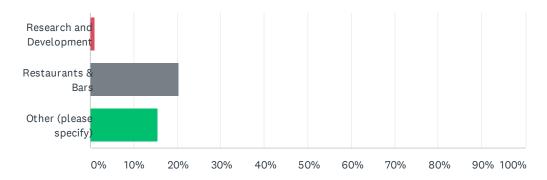
# Q1 Which of the following titles apply to you in relation to your Albany business? (check all that apply)



ANSWER CHOICES	RESPONSES	
Business Owner	76.70%	79
Business Manager, Executive or Leader	13.59%	14
Property Owner	22.33%	23
Investor	3.88%	4
Entrepreneur or Founder	19.42%	20
Employee	5.83%	6
I live in Albany	23.30%	24
Other (please specify)	1.94%	2
Total Respondents: 103		

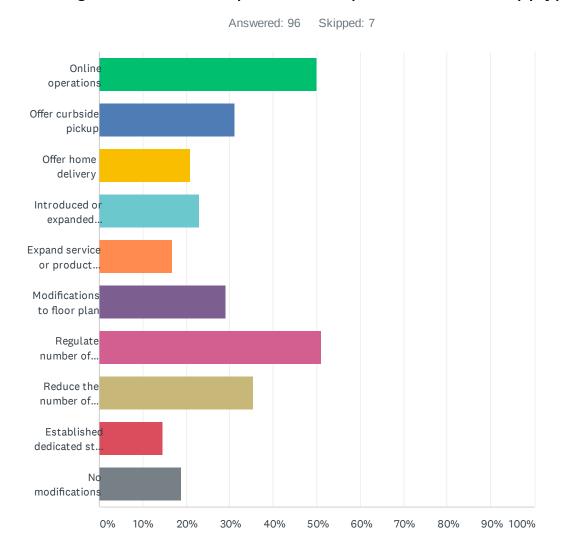
# Q2 With which industry sector(s) do you identify with most? (check all that apply)





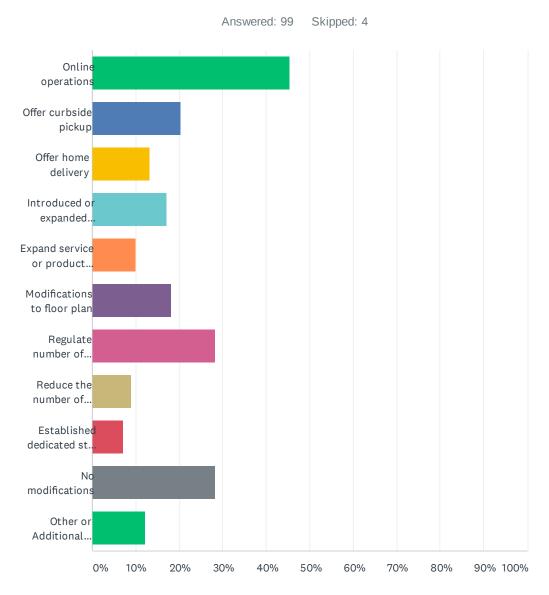
ANSWER CHOICES	RESPONSES	
Auto Sales	0.97%	1
Auto Service	1.94%	2
Building Design and Construction	0.97%	1
Building Materials Sales	1.94%	2
Building and Landscape Maintenance Services	0.97%	1
Education Services	1.94%	2
Finance & Banking	1.94%	2
Furniture & Appliances	0.00%	0
Gas Stations	0.00%	0
General Retail (goods and arts)	13.59%	14
Grocery, Food, and Pharmacy	3.88%	4
Heath Care and Medical Services	15.53%	16
Industrial Manufacturing	1.94%	2
Personal Services	13.59%	14
Professional Services	19.42%	20
Recreation and Hospitality	2.91%	3
Rental Housing Owner (long term)	9.71%	10
Rental Housing Owner (short term)	1.94%	2
Research and Development	0.97%	1
Restaurants & Bars	20.39%	21
Other (please specify)	15.53%	16
Total Respondents: 103		

# Q3 What modifications, if any, did you implement to your place of business during the COVID-19 pandemic? (Choose all that apply)



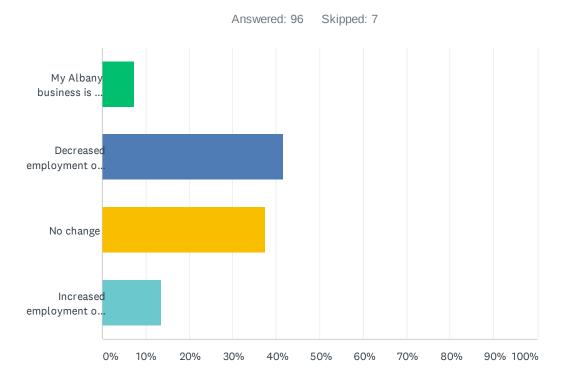
ANSWER CHOICES	RESPONSES	
Online operations	50.00%	48
Offer curbside pickup	31.25%	30
Offer home delivery	20.83%	20
Introduced or expanded outdoor operations, including outdoor seating	22.92%	22
Expand service or product offerings	16.67%	16
Modifications to floor plan	29.17%	28
Regulate number of customers on site	51.04%	49
Reduce the number of employees on site	35.42%	34
Established dedicated staff to ensure social distancing	14.58%	14
No modifications	18.75%	18
Total Respondents: 96		

# Q4 If you have made modifications to your place of business, which, if any, do you plan to keep as COVID-19 pandemic limitations evolve? (Choose all that apply)



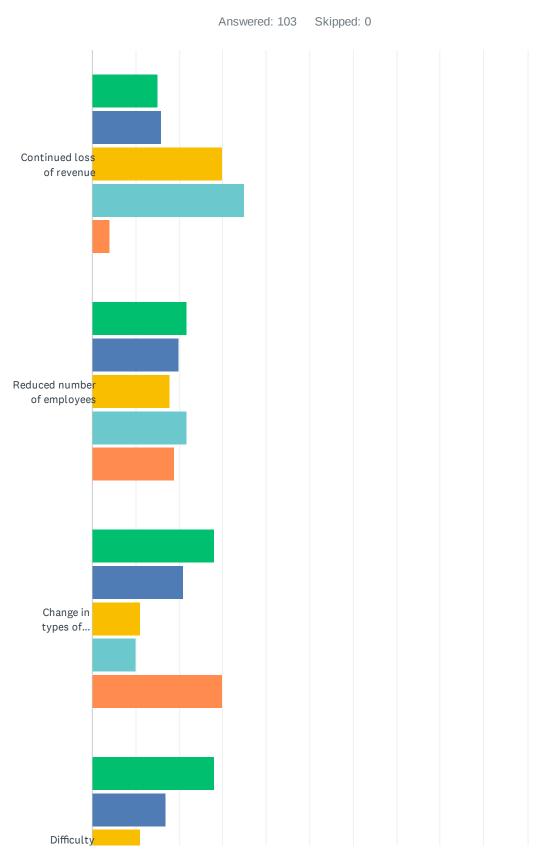
ANSWER CHOICES	RESPONSES	
Online operations	45.45%	45
Offer curbside pickup	20.20%	20
Offer home delivery	13.13%	13
Introduced or expanded outdoor operations, including outdoor seating	17.17%	17
Expand service or product offerings	10.10%	10
Modifications to floor plan	18.18%	18
Regulate number of customers on site	28.28%	28
Reduce the number of employees on site	9.09%	9
Established dedicated staff to ensure social distancing	7.07%	7
No modifications	28.28%	28
Other or Additional Comments	12.12%	12
Total Respondents: 99		

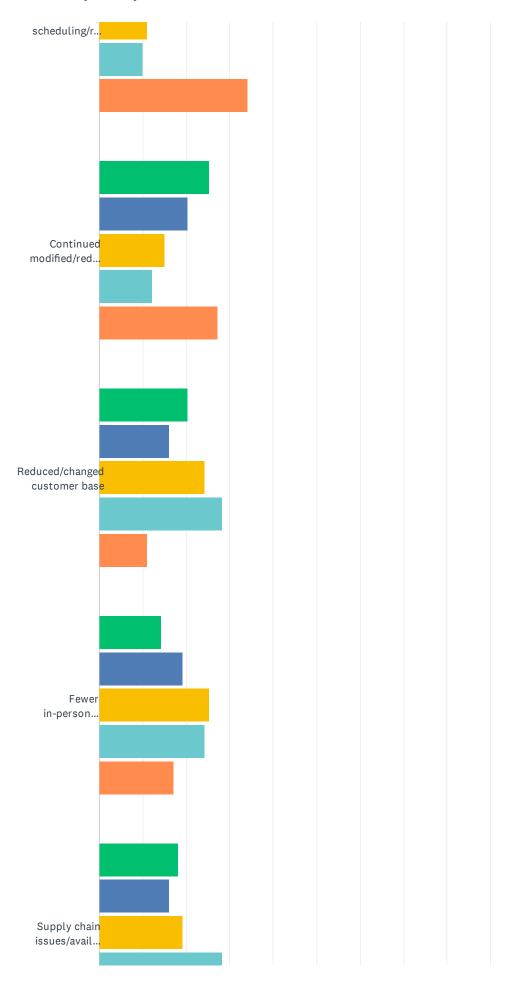
# Q5 How has your business changed the number of employees or employee hours of work for your Albany location since January 1st, 2021?

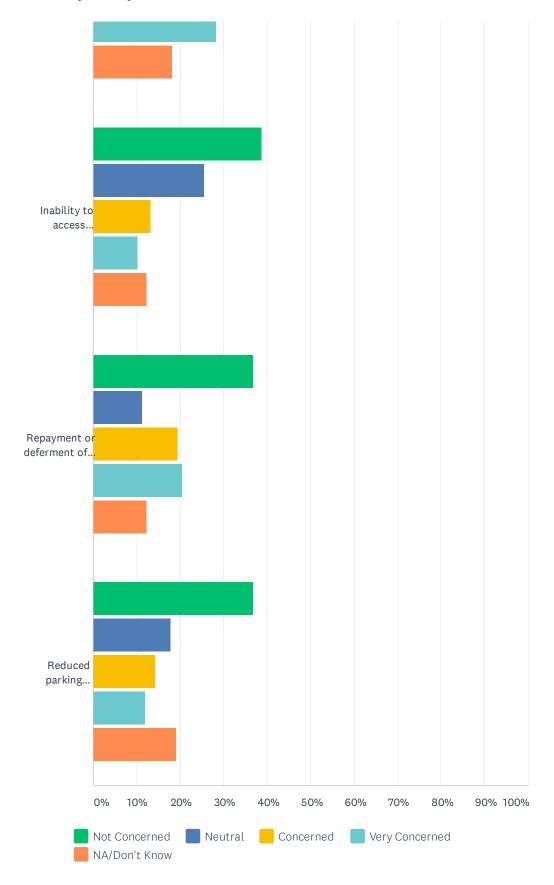


ANSWER CHOICES	RESPONSES	
My Albany business is not able to operate in any form during the Shelter-in-Place Order	7.29%	7
Decreased employment or employee hours	41.67%	40
No change	37.50%	36
Increased employment or employee hours	13.54%	13
TOTAL		96

# Q6 Please indicate your level of concern regarding the following potential long-term impacts of COVID-19 and the Shelter in Place order on your business. (Choose all that apply)

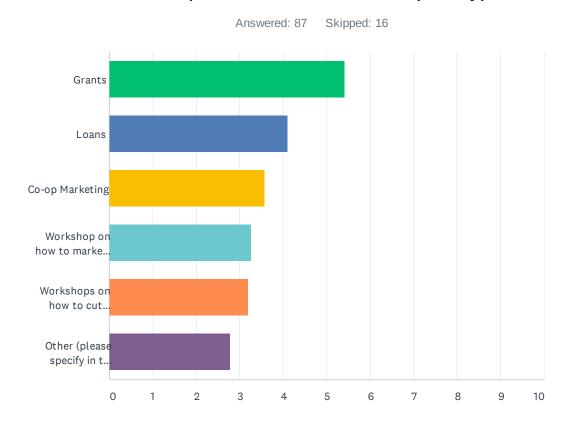






	NOT CONCERNED	NEUTRAL	CONCERNED	VERY CONCERNED	NA/DON'T KNOW	TOTAL	WEIGHTED AVERAGE
Continued loss of revenue	15.00% 15	16.00% 16	30.00% 30	35.00% 35	4.00% 4	100	2.97
Reduced number of employees	21.78% 22	19.80% 20	17.82% 18	21.78% 22	18.81% 19	101	2.96
Change in types of employees I hire	28.00% 28	21.00% 21	11.00% 11	10.00% 10	30.00% 30	100	2.93
Difficulty scheduling/retaining employees due to childcare needs	28.00% 28	17.00% 17	11.00% 11	10.00% 10	34.00% 34	100	3.05
Continued modified/reduced service (e.g. continue focusing on take-out/delivery)	25.25% 25	20.20%	15.15% 15	12.12% 12	27.27% 27	99	2.96
Reduced/changed customer base	20.20% 20	16.16% 16	24.24% 24	28.28% 28	11.11%	99	2.94
Fewer in-person events/operations	14.14% 14	19.19% 19	25.25% 25	24.24% 24	17.17% 17	99	3.11
Supply chain issues/availability of necessary supplies	18.18% 18	16.16% 16	19.19% 19	28.28% 28	18.18% 18	99	3.12
Inability to access necessary personal protective equipment	38.78% 38	25.51% 25	13.27% 13	10.20% 10	12.24% 12	98	2.32
Repayment or deferment of rent	36.73% 36	11.22% 11	19.39% 19	20.41%	12.24% 12	98	2.60
Reduced parking availability due to alternative use of parking spaces	36.90% 31	17.86% 15	14.29% 12	11.90% 10	19.05% 16	84	2.58

#### Q7 What support would be most helpful for your business in the nearterm? (Please rank in order of priority)

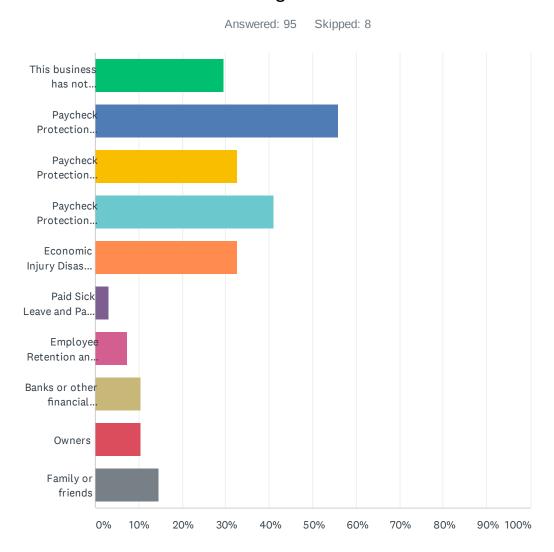


	1	2	3	4	5	6	TOTAL	SCORE
Grants	74.24%	13.64%	4.55%	0.00%	1.52%	6.06%		
	49	9	3	0	1	4	66	5.41
Loans	8.47%	45.76%	18.64%	8.47%	11.86%	6.78%		
	5	27	11	5	7	4	59	4.10
Co-op Marketing	7.02%	22.81%	29.82%	10.53%	21.05%	8.77%		
	4	13	17	6	12	5	57	3.58
Workshop on how to market my business	3.70%	14.81%	14.81%	44.44%	14.81%	7.41%		
	2	8	8	24	8	4	54	3.26
Workshops on how to cut costs/increase	11.67%	5.00%	20.00%	23.33%	35.00%	5.00%		
efficiency	7	3	12	14	21	3	60	3.20
Other (please specify in the next section)	26.00%	2.00%	6.00%	8.00%	6.00%	52.00%		
·	13	1	3	4	3	26	50	2.78

# Q8 In the previous question, if you have chosen to rank "Other", please specify or provide additional comments.

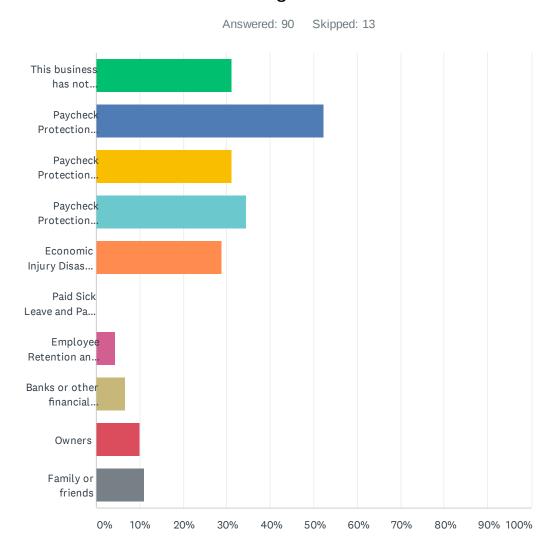
Answered: 44 Skipped: 59

# Q9 Has this business REQUESTED financial assistance from any of the following sources?



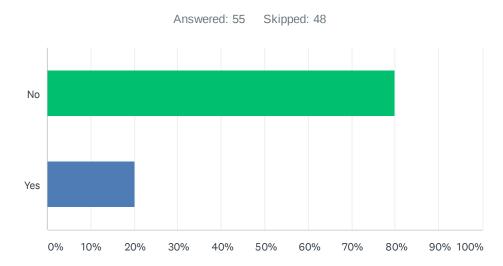
ANSWER CHOICES	RESPONSES	
This business has not requested financial assistance from any source.	29.47%	28
Paycheck Protection Program (PPP), first time applicant	55.79%	53
Paycheck Protection Program (PPP), second time applicant	32.63%	31
Paycheck Protection Program (PPP) Ioan forgiveness	41.05%	39
Economic Injury Disaster Loans (EIDL)	32.63%	31
Paid Sick Leave and Paid Family Leave Credit	3.16%	3
Employee Retention and Rehiring Credit	7.37%	7
Banks or other financial institutions	10.53%	10
Owners	10.53%	10
Family or friends	14.74%	14
Total Respondents: 95		

### Q10 Has this business RECEIVED financial assistance from any of the following sources?



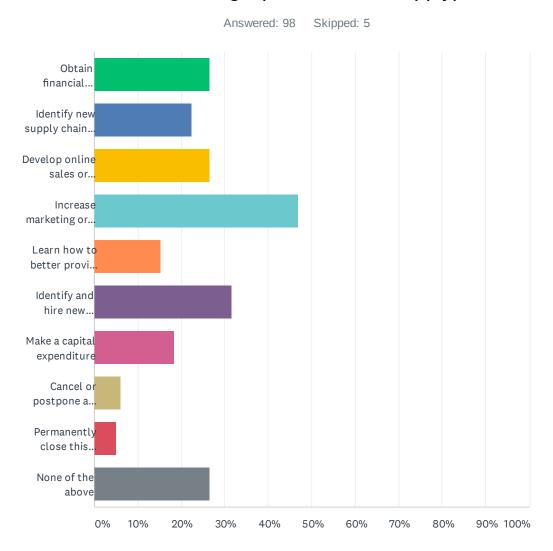
ANSWER CHOICES	RESPONSES	
This business has not requested financial assistance from any source.	31.11%	28
Paycheck Protection Program (PPP), first time applicant	52.22%	47
Paycheck Protection Program (PPP), second time applicant	31.11%	28
Paycheck Protection Program (PPP) Ioan forgiveness	34.44%	31
Economic Injury Disaster Loans (EIDL)	28.89%	26
Paid Sick Leave and Paid Family Leave Credit	0.00%	0
Employee Retention and Rehiring Credit	4.44%	4
Banks or other financial institutions	6.67%	6
Owners	10.00%	9
Family or friends	11.11%	10
Total Respondents: 90		

# Q11 If you've requested financial aid and did not receive it. Were you given a reason why?



ANSWER CHOICES	RESPONSES	
No	80.00%	44
Yes	20.00%	11
TOTAL		55

# Q12 In the next 6 months, do you think this business will need to do any of the following? (Select all that apply)



ANSWER CHOICES	RESPONSES	
Obtain financial assistance or additional capital	26.53%	26
Identify new supply chain options	22.45%	22
Develop online sales or websites	26.53%	26
Increase marketing or sales	46.94%	46
Learn how to better provide for the safety of customers and employees	15.31%	15
Identify and hire new employees	31.63%	31
Make a capital expenditure	18.37%	18
Cancel or postpone a planned capital expenditure	6.12%	6
Permanently close this business	5.10%	5
None of the above	26.53%	26
Total Respondents: 98		

Q13 Please share your contact information if you would like to be contacted by members or staff from the City of Albany's Economic Development Committee.

Answered: 36 Skipped: 67