

**CITY OF ALBANY  
CITY COUNCIL AGENDA  
STAFF REPORT**

Agenda Date: September 4, 2018  
Reviewed by: NA

**SUBJECT:** CIP No. 66000 Public Works Fleet Replacement – Purchase of a 2018 Ford F-550

**REPORT BY:** Gale Rossi, Facility and Maintenance Manager  
Mark Hurley, Public Works Director/City Engineer.

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**SUMMARY**

The issue before the Council is to authorize the purchase of a 2018 Ford F-550 dump truck to replace one of the 1990 Ford F-450 dump trucks in the Public Works Department's maintenance fleet.

**STAFF RECOMMENDATION**

That the Council adopt Resolution No. 2018-99 authorize the City Manager to purchase a 2018 Ford F-550 as detailed in Attachment 1 from Downtown Ford in Sacramento for a not to exceed price of \$61,424.66 using funds previously appropriated for CIP Project No. 66000 in FY18/19.

**BACKGROUND**

The Public Works maintenance vehicle fleet, excluding specialty vehicles, consists of seven pickup trucks, two dump trucks, and two passenger vehicles. In 2016, the fleet had an average vehicle age of more than 20 years. As vehicles age so does the frequency and cost of repair, which can lead to loss of maintenance time when vehicles are unavailable for use when staff takes them in for repairs. New vehicles are more reliable and have lower annual operating costs. Additionally, the new pickup trucks are outfitted with bed liners, lift gates and material racks which make doing work tasks more efficient.

In 2016, the City began replacing the Public Works maintenance fleet with Council approving the purchase of two pickup trucks in FY16, one in FY17 and one in FY18 and one F550 Dump Truck in FY18. This purchase will replace the second of two dump trucks, a 1990 Ford F-450. Funds for this purchase and replacement of the remaining maintenance vehicles are programmed as part of the recently adopted CIP.

## **DISCUSSION**

In researching vehicles, staff investigated if there are any benefits to pay the added costs for diesel vs gas dump truck. It was found the diesel option is not warranted for a municipality because trucks are operating within city limits. Diesel applications frequently involve many miles per day, extensive idling and heavy and frequent towing. These two requirements are not met for our use.

Staff also recommends purchasing the vehicle through a Leveraged Procurement Agreement (LPA) with Downtown Ford in Sacramento (1-16-23-20A). LPAs are agreements administered through the California Department of General Services that allows state departments as well as cities, counties and other governmental agencies to purchase goods and services at established pricing. The City's municipal code and administrative procedures allow for the use of LPA and other similar contracting structures to satisfy competitive bidding requirements.

## **FINANCIAL IMPACT**

As detailed in Attachment 1, Downtown Ford's price for the 2018 F550 is \$61,424.66. This quote includes installing several aftermarket features such as a tarp kit to cover loads while in transit and a lighting package.

The budget for this purchase (CIP 66000 – Public Works Fleet Replacement) was appropriated by Council as part of the City's Capital Improvement Program adopted on March 19, 2019 (Resolution 2018-36). The following table details the approved budget and funding sources for this project:

<b>Expenditures</b>	<b>FY 18/19</b>
Vehicle & Equipment	510,098
<b>Funding Sources</b>	
General Capital (2007)	93,000
Sewer Capital (4002)	417,098
<b>Total Funding Sources</b>	<b>510,098</b>

As of May 7, 2018, the City has not spent or encumbered budget for this project in FY18/19. The purchase will be funded from the General Capital portion of the budget and is within the appropriated budget so no adjustments are needed.

## **Attachments**

1. Downtown Ford Quotation – 2018 F-550 (6/12/2018)
2. Resolution No. 2018-99

# GASOLINE

## THIS IS YOUR QUOTE

DOWNTOWN FORD SALES  
525 N16th Street, Sacramento, CA. 95811  
916-442-6931 fax 916-491-3138

RJM061220181120

### QUOTATION

#### Customer

Name CITY OF ALBANY  
Address REVISED 6/12/2018  
F550 - GASOLINE  
Phone ATTN: GALE ROSSI

Date 6/12/2018  
REP BOB MILLOY  
Phone  
FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	STATE OF CALIFORNIA CONTRACT 1-18-23-20A CLIN 33		
1	NEW FORD F-550 4X2 REGULAR CAB/CHASSIS, 6.8L V10 Gas Engine, 6 Speed Auto Trans, 169"WB, 84"CA, 19,500# GVWR, Black Front/Rear Steo Bumper, 40 Gal Fuel Tank Rubber Flooring, Manual Windows/Locks, A/C, Vinyl Seat XL Trim, Tilt Wheel, 4.88 L/S Rear	\$32,079.00	\$32,079.00
1	Knapheide Western Dump Body w/ Fold Down Sides #KDBDS916B per Attached Quote from Stiles Truck Body #24389-SRS	\$23,617.00	\$23,617.00
1	Document Fee	\$80.00	\$80.00
		Subtotal	\$55,776.00
		DELIVERY	\$200.00
		Sales Tax	\$5,438.16
		CA Tire Tax	\$10.50
		<b>TOTAL DUE</b>	<b>\$61,424.66</b>

\$500 Discount for prompt  
payment in 20 days

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# Stiles Truck Body & Equipment, Inc.

P.O. Box 507 Turlock CA 95381-0507  
 701 S Golden State Blvd. Turlock CA 95380  
 Phone: 209-667-2639 FAX: 209-667-2746  
 website: www.stilestruckbody.com

# Estimate

Date	Estimate #
6/11/2018	24389

Name / Address
Downtown Ford Truck Sales Attn: Bob Milloy 525 N 16th Street Sacramento CA 95814

Terms		Rep
Disc./10/Net 30		SRS
Fax Number	Phone Number	

Description	Quantity	Unit Price	Total
FOR: CITY OF ALBANY  #KDBDS916-B Knapheide Western Dump Body w/ fold-down sides. - 111" Long x 86.9" wide. - 16" High fixed sides. - 3.29 Cubic yard capacity (level load). - #KCP-025S17-B Knapheide 1/4 cab shield. - #K11A-1516SF-ED Knaphoist subframe hoist assembly w/ electric double acting power unit and 8.7 Tons capacity. - Standard double rear dump through tailgate. - Body up warning light installed. - #510 Ecco backup alarm installed. - #KP-82E-L Knap Pack tapered side "L" backpack box, 82" long x 24" wide x 55" high w/ a 24" under body box, #32529920 mounting kit & #21504329 box mount kit. Knap Pack installed behind the cab & in front of the dump body. - Buyers dump body hitch assembly w/ receiver tube, two d-rings and 7-wire RV light plug. - OEM chassis type light kit, installed & wired to the truck harness. - Body, cab guard and backpack tool box painted BLACK. - Installation onto 2018 Ford F-550 regular cab w/ 84" cab to axle DRW chassis. - Weight Certificate & Department of Transportation Certification Fee  ADDITIONAL EQUIPMENT: - #12314498 Manual tarp kit, installed onto the headboard - #77502169 Metering chute installed into the tailgate - (1) Ecco amber LED beacon/strobe light installed onto the driver's side of the headboard and wired to an in-cab switch - (4) #9014A Ecco 4-corner LED amber strobe lights, two installed onto the truck grille & two installed onto the rear end of dump body & wired to a cab switch	1		

Upon acceptance of bid, please sign one copy of this estimate and return to us for our records, along with any required deposits or signed purchase orders. This Contract is void 30 days from date, unless one copy is signed and returned to bidder. Please Note: There are NO Returns on special order, non-stocked part. Special orders require a non-refundable deposit. A 25% restocking charge may apply on all other returns.	<b>Subtotal</b>
	<b>Sales Tax (7.75%)</b>
	<b>Total</b>

Customer Signature \_\_\_\_\_

Sales Representative Signature \_\_\_\_\_

1 **RESOLUTION NO. 2018-99**

2 **A RESOLUTION OF THE ALBANY CITY COUNCIL AUTHORIZING**  
3 **THE PURCHASE OF AN 2018 FORD F-550 FROM DOWNTOWN FORD**  
4 **FOR THE ALBANY PUBLIC WORKS DEPARTMENT**

5 **WHEREAS**, the Public Works maintenance fleet includes a 1990 F-450 Ford dump  
6 truck; and

7 **WHEREAS**, the current 1990 Ford dump truck is 28 years old and requires a  
8 significant amount of maintenance; and

9  
10 **WHEREAS**, the recently adopted Capital Improvement Plan includes funding to  
11 replace the City's aging maintenance fleet; and

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13 **WHEREAS**, the new Ford F-550 is a vehicle that operates more efficiently and  
14 emits less greenhouse gasses than the current 1990 Ford F-450 dump truck.

15  
16 **NOW, THEREFORE, BE IT RESOLVED**, that the Albany City Council hereby  
17 authorizes the City Manager to purchase a 2018 Ford F-550 as detailed in Attachment 1  
18 of the staff report from Downtown Ford in Sacramento for a not to exceed price of  
19 \$61,424.66 using funds previously appropriated for CIP Project No. 66000 in FY18/19.

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24 PEGGY MCQUAID, MAYOR  
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