



4701 Doyle St., Suite 16  
 Emeryville, CA 94608  
 510-428-0635  
 Fax # 510-420-0882  
 redcloudinc.com

# EQUIPMENT PRICE QUOTE

Albany Police Department  
 Lt. Dan Adams  
 1000 San Pablo Avenue  
 Albany, CA 94706

Date	Quote #
1/24/2012	4637

Project	Rep	Terms
APX6000 7/800 MHz HANDHELD	KPL	Net 30

Qty	Description	Price	Total
37	MOTOROLA APX6000 700/800 SINGLE BAND PORTABLE RADIO TOP DISPLAY ONLY H98UCD9PW5 N	1,520.00	56,240.00T
37	ENH: IMBE ASTRO DIGITAL CAI OPERATION, APX6000 Q806	412.00	15,244.00T
37	ENH: SMARTZONE OPERATION APX H38	960.00	35,520.00T
37	ENH: PROJECT 25 9600 BAUD TRUNKING SOFTWARE Q361	240.00	8,880.00T
37	OVER THE AIR PROGRAMMING (OTAP) P25 OPTION, APX6000 G996	80.00	2,960.00T
37	ENH: RADIO PACKET DATA Q947	160.00	5,920.00T
37	ADD: ADVANCED SYSTEM KEY - SOFTWARE KEY, APX7000 QA01749AB	0.00	0.00T
37	ENH: ENHANCED ZONE BANK, APX6000; Increases the channel/talkgroup capacity from 96 to 870 channels. QA01768AB	60.00	2,220.00T
37	ALT: APX600 BATTERY OPTION LIION IMPRES IP67 2900MAH (NNTN7038) QA01837AA	80.00	2,960.00T

<b>PREPARED BY KEVIN LINCKS. REFERENCE 2009 CONTRA          COSTA COUNTY P25 SUBSCRIBER RADIO CONTRACT</b>	<b>Subtotal</b>
	<b>Sales Tax (8.75%)</b>
Signature	<b>Total</b>



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Qty	Description	Price	Total
15	APX6000 IMPRES LION 2900MAH SUBMERSIBLE (IP67) BATTERY (EXTRA BATTERY) NNTN7038	112.00	1,680.00T
37	IMPRES REMOTE SPEAKER MICROPHONE, 3.5MM JACK, IP55 PMMN4069	88.00	3,256.00T
-37	DELETE BELT CLIP/ BASIC CARRY HOLDER OPTION, APX6000 H301CN	8.00	-296.00T
37	APX6000 3" REPLACEMENT SWIVEL BELT LOOP PMLN5409	9.60	355.20T
37	APX6000 CC 2.75 SWL BL 4200MAH PMLN5659	53.60	1,983.20T
34	IMPRES SINGLE UNIT RAPID CHARGER, APX6000 NNTN7080	100.00	3,400.00T
37	EXPRESS SERVICE PLUS PLAN, APX6000 SERIES; 2 YEAR REPAIR SERVICE ADVANTAGE H885	84.00	3,108.00T
-37	2011 EBRC SA USER GROUP TRADE-IN PROMOTION: \$450 TRADE-IN VALUE FOR ANY NON-P25 RADIO UNIT ON ANY APX6000 ORDER PLACED BY 1.31.12	450.00	-16,650.00T
	PRE-PAY & ADD CHARGES FOR SHIPPING	0.00	0.00T

<b>PREPARED BY KEVIN LINCKS. REFERENCE 2009 CONTRA COSTA COUNTY P25 SUBSCRIBER RADIO CONTRACT</b>	<b>Subtotal</b>	\$126,780.40
	<b>Sales Tax (8.75%)</b>	\$11,093.29
Signature	<b>Total</b>	\$137,873.69