

RANGE OF HOURLY RATES: ALL NORTH REGION EMPLOYEES

Effective January 1 - December 31, 2011

ENGINEERING DESIGN AND MUNICIPAL SERVICES GROUPS

HOURLY RATE

| Project Directors | \$190-220 |
|-------------------|-----------|
| Project Managers | 165-200 |
| Project Engineers | 125-165 |
| Technical Support | 95-125 |
| Administration | 65-95 |

CONSTRUCTION / PROGRAM MANAGEMENT

HOURLY RATE

| Project Directors | \$190-220 |
|-----------------------|-----------|
| Project Managers | 165-200 |
| Construction Managers | 165-190 |
| Resident Engineers | 150-180 |
| Inspectors * | 100-160 |
| Administration | 65-95 |

Notes: Rates are subject to adjustment due to promotions during the effective period of this schedule. A new rate schedule will become effective January 1, 2012 and on the 1st of January every year thereafter. Unless otherwise indicated in the cost proposal, hourly rates include most direct costs such as travel, equipment, computers, communications and reproduction (except large quantities such as construction documents for bidding purposes).

^{*} Inspectors working in the State of California are subject to the Prevailing Wage Rates established for that area.