

Comparison of Recent Franchise Agreements

Municipality	Method	Collector	New Term	Residential	Commercial	Comments
Emeryville	Negotiated	Waste Management	10 Years	45.00%	46.50%	Expanded Services, Financial Incentives, FF decrease (-10.5%)
Citrus Heights	Negotiated	Allied Waste Services	2 Existing Years + 5 New Years	0% in Yrs 1-2, -5% in Yrs 3-4, 3% in Yrs 5-7	N/A	New sharps program and Household battery program. Rates at the end of Yr 7 will be lower than current rates.
Castro Valley CSD	Competitive Procurement	Waste Management	10 Years	46% in Yr 1, 9% in Yrs 2-3	68% in Yr 1, 9% in Yrs 2-3	Expanded Residential and Commercial Programs
Benicia	Negotiated	Allied Waste Services	10 Years	5% for 32 Gal Carts, 10% for 64 & 96 Gal Carts	5%	Expanded Services, and Financial Incentives
Piedmont	Competitive Procurement	Allied Waste Services	10 Years	19%	19%	3 Cart Program, 75% Diversion Requirements
Livermore	Competitive Procurement	Livermore Sanitation	10 years	19%	19%	Expanded Services, FF increase
San Mateo	Competitive Procurement	Recology	10 Years	23.30%	To be based on Facility Costs	New 3 Cart Services
Atherton				38.90%		
Hillsborough				32.60%		
Menlo Park				9.40%		
Redwood City				18.00%		